



## SANAKO Software Maintenance



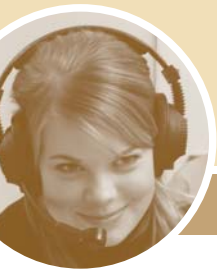
SANAKO Software Maintenance protects your technology investment at a predictable cost. By purchasing Software Maintenance owners of Sanako products can receive product upgrades that become available during the coverage period. Software Maintenance is one way that Sanako works to ensure long-term customer success and satisfaction.

### **Protect your investment in technology**

Investing in technology is a long term commitment that we at SANAKO take seriously. We continuously strive to improve our products and apply the latest technology in order to bring the advantages of any new developments to our customers. Investing in Software Maintenance enhances and protects your original investment. It ensures that you will receive upgrades and new versions of the product, easily and conveniently.

### **Predictable cost of keeping software up-to-date**

Software Maintenance can be purchased for 1, 3 or 5-year periods, depending on the product. Customers who purchase it know exactly how much they are spending on keeping their technology current - there will be no un-budgeted expenses associated with keeping the software up-to-date over the coverage period. Releases and upgrades will be provided and authorized to all Software Maintenance customers during the coverage period as soon as they become commercially available.



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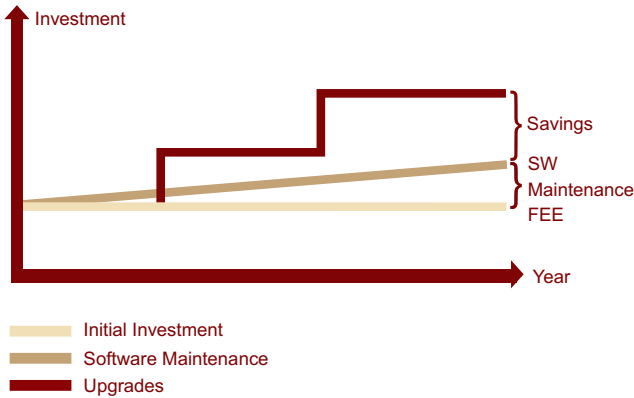
### CLEAR SAVINGS WITH MULTI-YEAR SOFTWARE MAINTENANCE

#### Reduced Total Cost of Ownership (TCO)

- Purchasing Software Maintenance is less expensive than buying new release versions
- Decreases administrative costs
- Less hassle in keeping track of software versions and upgrades

#### Peace of mind

- Software Maintenance can be purchased for an annual fee, so budgeting is easy and predictable
- Upgrades are automatically provided for customers with Software Maintenance coverage



Our authorized and highly trained global network of partners stand ready and willing to implement any software upgrade should a customer wish to take advantage of this enhanced service. It is the most economical way to keep current with the state-of-the-art, innovative Sanako software.

Please contact your local representative for details of our Software Maintenance coverage programs.

### SANAKO PRODUCT FAMILIES

#### SANAKO Lab

Advanced multimedia and language labs

#### SANAKO Lounge

Virtual classroom systems for real-time teacher-led interactive learning environment

#### SANAKO Study

Tools for computer enhanced learning and teaching

		<p><b>Tandberg Educational, Inc.</b>          301 Fields Lane, Brewster, NY 10509          Phone 800-367-1137 • Fax 845-277-3995          info@tandberg-us.com - www.sanako-us.com          SANAKO Virtual Educational Community:  <a href="http://members.sanako.com">http://members.sanako.com</a></p>
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